

Avery Weigh-Tronix

Authorized Distributor



Delivering Service Excellence

For all your weighing needs



A family-owned company that has delivered service excellence since 1975

BSI Scales is a well-established scale company providing solutions throughout Wisconsin, Northern Illinois and the Upper Peninsula of Michigan for more than 40 years. The entire BSI Scales organization is dedicated to the sales, service and support of the high quality weighing equipment and systems that customers expect in today's demanding applications.



BSI Scales servicing locations are well equipped with technology, staff and equipment ready to test and service your scales 24/7. Our service personnel are licensed and registered in the states of Wisconsin, Michigan & Illinois to perform installation, calibration, repair and service to scales and weighing devices of all types and capacities used in trade or commerce.

Key features of our industry-leading service:

- Large inventory of new, used and rental scales
- ISO/IEC 17025 accredited
- Factory trained, state licensed, fully insured service personnel
- Light test/service vehicles and heavy capacity test/service vehicles
- Certified weight carts on the heavy capacity vehicles
- Customized service agreement programs
- Repairs, Parts and Calibration of all makes and models
- Testing capabilities from .001 mg to over 200,000 lb



Loss in dollars for a business with 100 weighments per day:

Scale Error	Time Period	Price Per Pound		
		\$0.10	\$0.50	\$1.00
0.5 lb	Daily Loss	\$5	\$25	\$50
	Annual Loss	\$1,500	\$7,500	\$15,000
1 lb	Daily Loss	\$10	\$50	\$100
	Annual Loss	\$3,000	\$15,000	\$30,000
5 lb	Daily Loss	\$50	\$250	\$500
	Annual Loss	\$15,000	\$75,000	\$150,000
10 lb	Daily Loss	\$100	\$500	\$1,000
	Annual Loss	\$30,000	\$150,000	\$300,000
20 lb	Daily Loss	\$200	\$1,000	\$2,000
	Annual Loss	\$60,000	\$300,000	\$600,000

Preventive Maintenance Programs

Failure or inaccuracy of your weighing equipment can prove to be a costly burden, especially if that equipment is an integral part of your company's production process. These costs can materialize as production downtime or inaccurate billing and they can amount to the full replacement of a scale.

BSI Scales would like to help you avoid these unplanned costs through a preventive maintenance program tailored to meet your needs.

Preventive maintenance is akin to regular oil changes on your car. Regular maintenance ensures the accuracy of your weighing equipment, helps prevent future failures and extends the usable life of the scale.

Preventive maintenance is an integral part of the BSI Scales portfolio of scale service offerings. Along with preventative maintenance, our comprehensive service plans also can include:

- Pre-Calibration Performance Tests
- Cleaning
- Calibrations (Standard, HB44 & ISO 17025 Accredited)
- Consumable Replacements
- Discounted Labor Rates
- 24 Hour Emergency Service

Certificate of accuracy

A Certificate of Accuracy is important in providing documentation of your scales performance. The certificate provides your business with the documentation required for audits; proving your scales were calibrated with NIST certified weights which are required by Weights & Measure and other accreditation agencies.

- ISO/IEC 17025 Accredited
- Testing follows HB 44 guidelines
- Excellent for auditing purposes
- Electronic documentation available
- Customizable Reports flag both concerns and conformance.

Safety is no accident

We know how important health and safety is to your business – it is just as important to BSI Scales Inc. All our service technicians have extensive safety training. These highly trained experts arrive on your site ready to work quickly, efficiently *and* safely.

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